## Pennichuck Water Works, Inc. <br> BALANCE SHEET

## ASSETS AND DEFERRED CHARGES

## For the Twelve Months Ended December 31, 2019

## PLANT ASSETS

Plant in Service
Work in process
Utility Plant
Accumulated depreciation
Net Plant
Net Acquisition Adjustment
Total Net Utility Plant
CURRENT ASSETS
Cash
Restricted Cash - RSF
Restricted Cash - 2014 Bond Project Fund
Restricted Cash - 2015 Bond Project Fund Restricted Cash - 2018 Bond Project Fund Restricted Cash - 2019 Bond Project Fund Accounts receivable-billed, net
Accounts receivable-unbilled, net
Accounts receivable-other
Inventory
Prepaid expenses
Prepaid property taxes
Prepaid taxes

## OTHER ASSETS

Debt issuance expenses
Acquisition Premium - MARA
Other \& Deferred Charges

## TOTAL ASSETS

Schedule LDG-1

Page 1 of 2
Pro Forma
12/31/2019

## Notes:

(1) To record the aggregate cost of issuance for the Taxable Bonds
(2) To record the proceeds from the Bond issuance to refill the RSF funds, net of repayment of intercompany amounts due on parent company line of credit
(3) To record the escrow deposit for the advanced refunding of the 2014 and 2015 bonds

## Pennichuck Water Works, Inc.

BALANCE SHEET

## EQUITY AND LIABILITIES

Schedule LDG-1
For the Twelve Months Ended December 31, 2019

## Page 2 of 2

Pro Forma
12/31/2019

## STOCKHOLDERS' EQUITY

Common stock
Paid in capital
Comprehensive Income
Retained earnings

Retained earnings

## LONG TERM DEBT

Bonds, notes and mortgages
Intercompany advances
Other Long Term Debt

## CURRENT LIABILITIES

Accounts payable
Accrued property taxes
Accrued interest payable
Other accrued expenses
Income taxes payable
Customer deposits \& other

| Account <br> Number | 12/31/2019 | Pro Forma <br> Adjustments | Pro Forma |
| :--- | :---: | :---: | :---: |

## OTHER LIABILITIES AND

## DEFERRED CREDITS

Deferred income taxes \& liability

| 282 | $17,666,580$ | - | $17,666,580$ |
| :---: | :---: | :---: | ---: |
| 252 | - | - | - |
| $271 \& 272$ | $33,059,749$ | - | $33,059,749$ |
| 241 to 255 | $28,075,334$ | - | $28,075,334$ |
|  | $78,801,663$ |  | $78,801,663$ |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |

## TOTAL EQUITY AND LIABILITIES

$\$ \quad 296,419,755 \quad \$ \quad 11,064,568$ $\xlongequal{\$ 307,484,323}$

## Notes:

(1) To record the new Debt as follows

Taxable Bonds - refunding of 2014 \& 2015 Bonds Taxable Bonds - New Money for RSF replenishmen Taxable Bonds - AULI Refinancing (incl make whole) Tax Exempt Bonds
Refinanced Bonds and AULI Deb
Total New Debt

(2) To record the impact of interest, amortization and income tax benefit
(3) To record the use of funds through the intercompany debt accounts

Pennichuck Water Works, Inc. OPERATING INCOME STATEMENT

Schedule LDG-2 For the Twelve Months Ended December 31, 2019

Water Sales
Other Operating Revenue
Total Revenues
Production Expenses
Transmission \& Distribution Expenses
Engineering Expenses
Customer Acct \& Collection Exp Administrative \& General Expense Inter Div Management Fee

Total Operating Expense

Dep Exp/Acq Adj Expense Amortization Expense:CIAC Amortization Expense
Gain on Debt Forgiveness
Property Taxes
Income Tax
Total Operating Deductions
Net Operating Income
Other Income and Deductions
AFUDC
Interest Expenses
Debt Issuance Cost New/Amortization

Net Income

| Account <br> Number | TWELVE MONTHS 12/31/19 |  | PRO FORMA ADJUSTMENTS |  |  | PRO FORMA 12 MONTHS 12/31/19 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 460 to 462 | \$ | 31,899,019 | \$ | - |  | \$ | 31,899,019 |
| 471 |  | 381,376 |  | - |  |  | 381,376 |
|  |  | 32,280,395 |  | - |  |  | 32,280,395 |
| 601 to 652 |  | 5,064,262 |  | - |  |  | 5,064,262 |
| 660 to 678 |  | 3,197,561 |  | - |  |  | 3,197,561 |
| 660 |  | 1,351,622 |  | - |  |  | 1,351,622 |
| 902 to 904 |  | 1,583,386 |  | - |  |  | 1,583,386 |
| 920 to 950 |  | 6,890,427 |  | - |  |  | 6,890,427 |
| 930 |  | (3,177,470) |  | - |  |  | (3,177,470) |
|  |  | 14,909,788 |  | - |  |  | 14,909,788 |
| 403 \& 406 |  | 6,100,476 |  | - |  |  | 6,100,476 |
| 405 |  | $(838,900)$ |  | - |  |  | $(838,900)$ |
| 407 |  | 2,013,171 |  | - |  |  | 2,013,171 |
| 414 |  | $(63,284)$ |  | - |  |  | $(63,284)$ |
| 408.1 |  | 4,855,740 |  | - |  |  | 4,855,740 |
| 409 to 410 |  | 1,521,380 |  | $(18,411)$ | (3) |  | 1,502,969 |
|  |  | 13,588,583 |  | $(18,411)$ |  |  | 13,570,172 |
|  |  | 3,782,024 |  | 18,411 |  |  | 3,800,435 |
|  |  | 121,612 |  | - |  |  | 121,612 |
|  |  | - |  |  |  |  | - |
|  |  | 3,516,808 |  | 30,495 | (1) |  | 3,547,303 |
|  |  | - |  | 37,491 | (2) |  | 37,491 |
|  |  | 386,829 |  | (12,085) |  |  | 374,744 |

## Notes:

1 - To record the change in interest expense associated with New Debt
2 - To record the amortization of new debt expense
3 - To record the tax impact resulting from additional expenses at statutory composite rate of $27.08 \%$.

Pennichuck Water Works, Inc.

## OPERATING INCOME STATEMENT

For the Twelve Months Ended December 31, 2019
Page 2 of 2


## Weighted Average Current Interest Calculation as included in DW 19-084, 1604.08, schedule 5:

| Total Outstanding <br> Balance |
| ---: |
| $36,695,000$ |
| $18,330,000$ |
| $1,625,000$ |
| $56,650,000$ |


| Current Year Int <br> Expense from <br> 1604.08 Sch 5 | Weighted Avg <br> Calc |
| ---: | ---: |
| $4.13 \%$ | $2.6750 \%$ |
| $4.62 \%$ | $1.4940 \%$ |
| $3.56 \%$ | $0.1020 \%$ |
|  | $4.2710 \%$ |


| 1) Taxable Bonds with Level Debt Service |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bond Year | Current Annual Debt Service |  |  |  | (A) |  |  | Total Debt Service: 2020 Refunding | Total Savings: | 2020 New Money | AULI | 2020 New Money | Total Refunding | (B) | (A)-(B) <br> Cash Flow Savings |
| Ending Dec. 31 | $\frac{2014 \mathrm{~A}}{\text { Total }}$ | $\frac{2014 \mathrm{~B}}{\text { Total }}$ | $\frac{2015 A}{\text { Total }}$ | $\frac{20158}{\text { Total }}$ | $\frac{2018 \mathrm{~A}}{\text { Total }}$ | $\frac{2018 \mathrm{~B}}{\text { Total }}$ | $\frac{\text { Total Aggregate }}{\frac{\text { Debt Service }}{\text { Total }}}$ |  |  |  |  |  |  | Estimated New Aggregate DS |  |
| 2021 | $\underline{2,789,469}$ |  | $\underline{1,459,238}$ | ${ }_{\text {10tal }}^{193,375}$ | 204,375 | 190,000 | 5,156,606 | $\xrightarrow{3,224,420}$ | - ${ }^{\text {a }}$ 1,217,661 | 279,616 | $\xrightarrow[32,388]{ }$ | $\frac{+ \text { efundis DS }}{3,504,036}$ | ${ }_{\text {Saviss }}^{1,249,90}$ | ${ }_{\text {Agbrate }}^{4,186,232}$ | $\frac{\text { Cash Flow Savings }}{970,374}$ |
| 2022 | 2,793,344 | 320,088 | 1,462,363 | 192,500 | 204,375 | 200,000 | 5,172,669 | 3,219,023 | 1,229,183 | 277,418 | 34,088 | 3,496,441 | 1,263,271 | 4,186,816 | 970,374 985,853 |
| 2023 | 2,793,969 | 319,800 | 1,463,738 | 191,375 | 204,375 | 210,000 | 5,183,256 | 3,218,001 | 1,231,080 | 280,153 | 30,412 | 3,498,154 | 1,261,492 | 4,201,917 | 981,340 |
| 2024 | 2,786,469 | 324,175 | 1,458,488 | 190,000 | 204,375 | 220,000 | 5,183,506 | 3,220,999 | 1,213,957 | 277,799 | 31,714 | 3,498,799 | 1,245,671 | 4,215,635 | 967,871 |
| 2025 | 2,790,594 | 323,213 | 1,461,488 | 193,250 | 204,375 | 230,000 | 5,202,919 | 3,222,425 | 1,222,906 | 280,311 | 32,988 | 3,502,737 | 1,255,894 | 4,227,336 | 975,582 |
| 2026 | 2,786,094 | 322,025 | 1,462,488 | 191,125 | 204,375 | 240,000 | 5,206,106 | 3,222,340 | 1,217,366 | 277,695 | 34,219 | 3,500,035 | 1,251,585 | 4,232,216 | 973,890 |
| 2027 | 2,787,844 | 320,613 | 1,466,363 | 193,625 | 204,375 | 250,000 | 5,222,819 | 3,221,234 | 1,226,598 | 279,993 | 35,344 | 3,501,227 | 1,261,941 | 4,240,871 | 981,948 |
| 2028 | 2,790,469 | 323,863 | 1,458,238 | 190,750 | 204,375 | 260,000 | 5,227,694 | 3,218,470 | 1,220,986 | 277,151 | 31,488 | 3,495,621 | 1,252,475 | 4,252,370 | 975,324 |
| 2029 | 2,783,969 | 321,775 | 1,462,988 | 192,500 | 336,000 |  | 5,097,231 | 3,218,951 | 1,220,505 | 279,164 | 32,648 | 3,498,116 | 1,253,153 | 4,123,243 | 973,989 |
| 2030 | 2,788,094 | 324,350 | 1,460,363 | 193,750 | 339,000 |  | 5,105,556 | 3,223,135 | 1,219,071 | 276,086 | 33,692 | 3,499,221 | 1,252,763 | 4,128,880 | 976,676 |
| 2031 | 2,787,469 | 321,588 | 1,465,238 | 189,625 | 336,625 |  | 5,100,544 | 3,221,701 | 1,220,630 | 277,553 | 30,640 | 3,499,254 | 1,251,270 | 4,126,826 | 973,718 |
| 2032 | 2,782,969 | 323,488 | 1,461,644 |  | 338,875 |  | 4,906,975 | 3,219,559 | 1,025,054 | 278,487 | 33,438 | 3,498,046 | 1,058,492 | 4,126,970 | 780,005 |
| 2033 | 2,790,169 | 320,050 | 1,460,000 |  | 335,750 |  | 4,905,969 | 3,220,773 | 1,029,396 | 279,249 | 31,122 | 3,500,021 | 1,060,518 | 4,124,699 | 781,270 |
| 2034 | 2,788,869 | 321,275 | 1,461,338 |  | 337,250 |  | 4,908,731 | 3,220,257 | 1,029,950 | 279,837 | 33,692 | 3,500,094 | 1,063,642 | 4,124,927 | 783,805 |
| 2035 | 2,779,269 | 322,050 | 1,460,550 |  | 338,250 |  | 4,900,119 | 3,218,011 | 1,021,808 | 280,253 | 31,148 | 3,498,263 | 1,052,956 | 4,127,415 | 772,704 |
| 2036 | 2,781,169 | 322,375 | 1,457,638 |  | 338,750 |  | 4,899,931 | 3,218,948 | 1,019,858 | 280,495 | 33,490 | 3,499,443 | 1,053,348 | 4,127,078 | 772,853 |
| 2037 | 1,156,859 | 322,250 | 444,125 |  | 333,875 |  | 2,257,109 | 3,222,896 | (1,621,912) | 275,651 | 30,718 | 3,498,547 | $(1,591,194)$ | 4,123,954 | $(1,866,845)$ |
| 2038 | 1,157,519 | 321,675 | 445,738 |  | 338,500 |  | 2,263,431 | 3,224,768 | $(1,621,512)$ | 275,721 | 32,832 | 3,500,489 | $(1,588,680)$ | 4,127,832 | $(1,864,400)$ |
| 2039 | 1,156,734 | 320,650 | 441,788 |  | 338,344 |  | 2,257,516 | 3,214,737 | $(1,616,215)$ | 275,617 | 34,718 | 3,490,354 | $(1,581,497)$ | 4,114,630 | $(1,857,114)$ |
| 2040 | 1,154,506 | 324,063 | 442,275 |  | 338,569 |  | 2,259,413 | 3,222,630 | $(1,625,849)$ | 280,254 | 31,490 | 3,502,884 | $(1,594,359)$ | 4,134,025 | $(1,874,613)$ |
| 2041 | 1,155,731 | 321,913 | 442,088 |  | 338,369 |  | 2,258,100 | 3,221,293 | $(1,623,474)$ | 279,467 | 33,148 | 3,50,759 | $(1,590,326)$ | 4,127,892 | $(1,869,792)$ |
| 2042 | 1,155,306 | 324,200 | 441,225 |  | 337,744 |  | 2,258,475 | 3,225,563 | (1,629,032) | 278,336 | 34,578 | 3,503,899 | $(1,594,454)$ | 4,131,265 | $(1,872,790)$ |
| 2043 | 1,158,128 | 320,925 | 444,575 |  | 336,694 |  | 2,260,322 | 3,217,272 | $(1,614,568)$ | 277,023 | 30,894 | 3,494,294 | $(1,583,674)$ | 4,121,019 | $(1,860,697)$ |
| 2044 | 1,154,197 | 322,088 | 442,138 |  | 335,047 |  | 2,253,469 | 3,216,418 | $(1,620,084)$ | 275,526 | 32,096 | 3,491,944 | $(1,587,988)$ | 4,116,982 | $(1,863,514)$ |
| 2045 | 1,158,409 |  | 443,913 |  | 337,688 |  | 1,940,009 | 3,222,637 | $(1,620,315)$ | 278,755 | 33,070 | 3,501,392 | $(1,587,245)$ | 3,806,009 | $(1,866,000)$ |
| 2046 |  |  | 444,788 |  | 334,781 |  | 779,569 | 3,220,836 | $(2,776,048)$ | 276,710 |  | 3,497,545 | $(2,776,048)$ | 3,832,326 | $(3,052,758)$ |
| 2047 |  |  |  |  | 336,328 |  | 336,328 | 3,225,924 | (3,225,924) | 279,390 |  | 3,505,313 | $(3,225,924)$ | 3,841,641 | $(3,505,313)$ |
| 2048 |  |  |  |  | 337,219 |  | 337,219 | 3,217,901 | $(3,217,901)$ | 276,795 |  | 3,494,696 | $(3,217,901)$ | 3,831,914 | $(3,494,696)$ |
| 2049 |  |  |  |  |  |  |  | 3,221,675 | $(3,221,675)$ | 278,926 |  | 3,500,601 | $(3,221,675)$ | 3,500,601 | $(3,500,601)$ |
| 2050 |  |  |  |  |  |  |  | 3,221,973 | $(3,221,973)$ | 275,783 |  | 3,497,755 | $(3,221,973)$ | 3,497,755 | $(3,497,755)$ |
| 2051 |  |  |  |  |  |  |  | 3,218,793 | $(3,218,793)$ | 277,365 |  | 3,496,158 | $(3,218,793)$ | 3,496,158 | $(3,496,158)$ |
| 2052 |  |  |  |  |  |  |  | 3,221,954 | $(3,221,954)$ | 278,581 |  | 3,500,534 | $(3,221,954)$ | 3,500,534 | $(3,500,534)$ |
| 2053 |  |  |  |  |  |  |  | 3,221,271 | $(3,221,271)$ | 279,431 |  | 3,500,702 | $(3,221,271)$ | 3,500,702 | $(3,500,702)$ |
| 2054 |  |  |  |  |  |  |  | 3,221,654 | $(3,221,654)$ | 279,915 |  | 3,501,569 | $(3,221,654)$ | 3,501,569 | $(3,501,569)$ |
| 2055 |  |  |  |  |  |  |  | 3,222,920 | $(3,222,920)$ | 280,033 |  | 3,502,952 | $(3,222,920)$ | 3,502,952 | $(3,502,952)$ |

(1) 2020 Refunding Bonds assumed to be dated and delivered on Sept. 1, 2020. Last prior bond interest payment is due on July 1,2020 .

Proposed refinancing assumes that the 2020 Refunding includes accrued interest from Sept. 1, 2020 until April 1,2021 principal paymen
(2) $\$ 5.5$ million Rate Stabilization Fund.

auli | $\begin{array}{l}\text { AULI } \\ \text { Savings } \\ 28,096\end{array}$ |
| :--- | $+$

| 3,923,147 |  |
| :---: | :---: |
|  | 3,913,397 |
|  | 3,907,407 |
|  | 3,904,496 |
|  | 3,894,718 |
|  | 3,888,539 |
| 3,880,249 |  |
|  | 3,874,722 |
| 3,872,340 |  |
|  | 3,858,891 |
| 3,854,129 |  |
|  | 3,846,916 |
| 3,837,252 |  |
|  | 3,834,913 |
| 3,824,788 |  |
|  | 3,811,993 |
| 3,811,189 |  |
|  | 3,802,155 |
| 3,799,778 |  |
|  | 3,787,072 |
| 3,778,838 |  |
|  | 3,776,407 |
| 3,769,547 |  |
|  | 3,758,255 |
| 3,688,780 |  |
|  | 3,690,659 |
| 3,687,178 |  |
|  | 3,688,106 |
| 3,688,092 |  |
|  | 3,682,020 |
|  | 3,689,424 |
|  | 3,689,838 |
|  | 3,688,145 |

(1) 2020 Refunding Bonds assumed to be dated and delivered on Sept. 1, 2020. Last prior bond interest payment is due on July 1,2020

Proposed refinancing assumes that the 2020 Refunding includes accrued interest from Sept. 1, 2020 until April 1,2021 principal paymen
(2) $\$ 5.5$ million Rate Stabilization Fund.

LDG-4
Taxable Net PV Calcualtion

|  | $\begin{aligned} & \text { Closing } \\ & \text { 10/01/20 } \end{aligned}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Date |  | Principal | Year Fraction |  | PV Savings <br> 3.2600000\% |
|  | 10/1/2020 |  |  | 0.0000 | \$ | - |
| 1 | 4/1/2021 |  |  | 0.5000 | \$ | - |
| 2 | 4/1/2022 |  |  | 1.5000 | \$ | - |
| 3 | 4/1/2023 |  |  | 2.5000 | \$ | - |
| 4 | 4/1/2024 |  |  | 3.5000 | \$ | - |
| 5 | 4/1/2025 |  |  | 4.5000 | \$ | - |
| 6 | 4/1/2026 |  |  | 5.5000 | \$ | - |
| 7 | 4/1/2027 |  |  | 6.5000 | \$ | - |
| 8 | 4/1/2028 |  |  | 7.5000 | \$ | - |
| 9 | 4/1/2029 |  |  | 8.5000 | \$ | - |
| 10 | 4/1/2030 |  |  | 9.5000 | \$ | - |
| 11 | 4/1/2031 |  |  | 10.5000 | \$ | - |
| 12 | 4/1/2032 |  |  | 11.5000 | \$ | - |
| 13 | 4/1/2033 |  |  | 12.5000 | \$ | - |
| 14 | 4/1/2034 |  |  | 13.5000 | \$ | - |
| 15 | 4/1/2035 |  |  | 14.5000 | \$ | - |
| 16 | 4/1/2036 |  |  | 15.5000 | \$ | - |
| 17 | 4/1/2037 |  |  | 16.5000 | \$ | - |
| 18 | 4/1/2038 |  |  | 17.5000 | \$ | - |
| 19 | 4/1/2039 |  |  | 18.5000 | \$ | - |
| 20 | 4/1/2040 |  |  | 19.5000 | \$ | - |
| 21 | 4/1/2041 |  |  | 20.5000 | \$ | - |
| 22 | 4/1/2042 |  |  | 21.5000 | \$ | - |
| 23 | 4/1/2043 |  |  | 22.5000 | \$ | - |
| 24 | 4/1/2044 |  |  | 23.5000 | \$ | - |
| 25 | 4/1/2045 |  |  | 24.5000 | \$ | - |
| 26 | 4/1/2046 |  |  | 25.5000 | \$ | - |
| 27 | 4/1/2047 |  |  | 26.5000 | \$ | - |
| 28 | 4/1/2048 |  |  | 27.5000 | \$ | - |
| 29 | 4/1/2049 |  |  | 28.5000 | \$ | - |
| 30 | 4/1/2050 |  |  | 29.5000 | \$ | - |
| 31 | 4/1/2051 |  |  | 30.5000 | \$ | - |
| 32 | 4/1/2052 |  |  | 31.5000 | \$ | - |
| 33 | 4/1/2053 | \$ | 453,050.17 | 32.5000 | \$ | 159,717.45 |
| 34 | 4/1/2054 | \$ | 3,205,000.00 | 33.5000 | \$ | 1,094,213.30 |
| 35 | 4/1/2055 | \$ | 3,315,000.00 | 34.5000 | \$ | 1,096,037.39 |
|  | Total | \$ | 6,973,050.17 |  | \$ | 2,349,968.14 |

## Exhibit LDG-5

Calculation of net savings over next 35 years on new annual bond issues of $\mathbf{\$ 1 0 , 0 0 0 , 0 0 0}$ per annum, if a one level change in the Bond Rating yields a 30 bps savings (or avoids a $\mathbf{3 0}$ bps increase in the bond issuance rates)

## Basis Point Sensitivity 0.30\%

| Debt Amount | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rate of Interest |  | 4.50\% |  | 4.20\% |  | 4.50\% |  | 4.20\% |  | 4.50\% |  | 4.20\% |  | 4.50\% |  | 4.20\% |  | 4.50\% |  | 4.20\% |
| Period (years) |  | 35 |  | 35 |  | 34 |  | 34 |  | 33 |  | 33 |  | 32 |  | 32 |  | 31 |  | 31 |
| Average Total Debt Service Pmt (annual) |  | \$572,704.48 |  | \$550,412.07 |  | \$579,819.12 |  | \$557,684.95 |  | \$587,445.28 |  | \$565,470.63 |  | \$595,631.96 |  | \$573,818.00 |  | \$604,434.46 |  | \$582,782.24 |

Total Aggregated Debt Service (over 35 years)
Estimated Savings by 30 bps change in rates due to one level of change in the bond rating

Debt Amount
Rate of Interest
Period (years)
Average Total Debt Service Pmt (annual)
Total Aggregated Debt Service (over 35 years)
Estimated Savings by 30 bps change in rates due to one level of change in the bond rating
$\$ 780,234.34$
$\$ 752,561.61$
$\$ 725,163.39$
$\$ 698,046.77$
$\$ 671,218.80$

| Debt Amount | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rate of Interest |  | 4.50\% |  | 4.20\% |  | 4.50\% |  | 4.20\% |  | 4.50\% |  | 4.20\% |  | 4.50\% |  | 4.20\% |  | 4.50\% |  | 4.20\% |
| Period (years) |  | 25 |  | 25 |  | 24 |  | 24 |  | 23 |  | 23 |  | 22 |  | 22 |  | 21 |  | 21 |
| Average Total Debt Service Pmt (annual) |  | \$674,390.28 |  | \$653,722.45 |  | \$689,870.30 |  | \$669,367.06 |  | \$706,824.93 |  | \$686,485.75 |  | \$725,456.46 |  | \$705,280.47 |  | \$746,005.67 |  | \$725,991.59 |

Total Aggregated Debt Service (over 35 years)
Estimated Savings by 30 bps change in rates due to one level of change in the bond rating
\$ $516,695.86$
\$ 492,077.82
$467,801.15$
$\$ 443,871.81$
420,295.62


Estimated Savings by 30 bps change in rates due to one level of change in the bond rating
$\$ 397,078.22 \quad \$ \quad 374,225.05$
\$ 329,632.17
$\$ 307,902.32$

## Debt Amount

Rate of Interest
Period (years)
Average Total Debt Service Pmt (annual)
Total Aggregated Debt Service (over 35 years)
Estimated Savings by 30 bps change in rates due to one level of change in the bond rating

## Debt Amount

Rate of Interest
Period (years)
Average Total Debt Service Pmt (annual)
Total Aggregated Debt Service (over 35 years)
Estimated Savings by 30 bps change in rates due to one level of change in the bond rating

Debt Amount
Rate of Interest
Period (years)
Average Total Debt Service Pmt (annual)
Total Aggregated Debt Service (over 35 years)
Estimated Savings by 30 bps change in rates due to one level of change in the bond rating

| \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4.50\% |  | 4.20\% |  | 4.50\% |  | 4.20\% |  | 4.50\% |  | 4.20\% |  | 4.50\% |  | 4.20\% |  | 4.50\% |  | 4.20\% |
|  | 15 |  | 15 |  | 14 |  | 14 |  | 13 |  | 13 |  | 12 |  | 12 |  | 11 |  | 11 |
|  | \$931,138.08 |  | \$912,034.32 |  | \$978,203.16 |  | \$959,231.82 |  | \$1,032,753.53 |  | 1,013,904.79 |  | 1,096,661.89 |  | 1,077,923.16 |  | \$1,172,481.82 |  | \$1,153,836.76 |

\$ 265,598.78
$\$ 245,033.58$
$\$ \quad 224,864.67$
\$ 205,095.66

|  | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 | \$ | 10,000,000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4.50\% |  | 4.20\% |  | 4.50\% |  | 4.20\% |  | 4.50\% |  | 4.20\% |  | 4.50\% |  | 4.20\% |  | 4.50\% |  | 20\% |
|  | 10 |  | 10 |  | 9 |  | 9 |  | 8 |  | 8 |  | 7 |  | 7 |  | 6 |  |  |
|  | 1,263,788.22 |  | 245,215.23 |  | 375,744.70 |  | 357,214.65 |  | ,516,096.53 |  | 497,569.01 |  | 697,014.68 |  | 678,431.59 |  | ,938,783.88 |  | 20,057.73 | $\begin{array}{lllllllll}\$ 12,637,882.17 & \$ 12,452,152.28 & \$ 12,381,702.30 & \$ 12,214,931.82 & \$ 12,128,772.27 & \$ 11,980,552.06 & \$ 11,879,102.76 & \$ 11,749,021.16 & \$ 11,632,703.25\end{array} \$ 11,520,346.35$ \$ 185,729.90

\$ 166,770.48
$\$ 148,220.20$
$\$ \quad 130,081.60$
$\$ \quad 112,356.90$

## CORPORATE SECRETARY'S CERTIFICATE

## PENNICHUCK WATER WORKS, INC.

I, Suzanne L. Ansara, do hereby certify that I am the duly elected Corporate Secretary of Pennichuck Water Works, Inc. (the "Company"), a New Hampshire corporation, and that I am authorized to execute and deliver this Certificate on behalf of the Company. In that capacity, I do hereby further certify that:

1. The following resolution was adopted by the Board of Directors of the Company on February 28, 2020; and such resolution has not been altered, amended or repealed, and is in full force and effect, as of the date hereof:

Resolved: that management is hereby authorized to proceed with the following process and approvals required to complete the refinance of the 2014 Series A and 2015 Series A\&B bonded debt, the refill of the rate stabilization fund, and the refinance of the AULI Note Payable:
(1) obtain New Hampshire Business Finance Authority (NHBFA) approval to issue taxable or tax-exempt bonds sufficient to fund the debt restructuring;
(2) file a financing petition with the New Hampshire Public Utilities Commission to seek approval to complete the financing activity;
(3) file a shareholder approval request with the City of Nashua to seek approval to complete the financing activity;
(4) file a joint approval request with the NHBFA to the State of New Hampshire Governor and Council, approving the funding of the taxable or tax-exempt bonds through the NHBFA; and
(5) complete the entire bond issuance and documentation process with the investment bankers and respective counsels.

In Witness Whereof, I have hereunto set my hand this 21st day of April, 2020.


Suzanne L. Ansara
Corporate Secretary

## PENNICHUCK CORPORATION

## CORPORATE SECRETARY'S CERTIFICATE

I, Suzanne L. Ansara, do hereby certify that I am the duly elected Corporate Secretary of Pennichuck Corporation (the "Company"), a New Hampshire corporation, and that I am authorized to execute and deliver this Certificate on behalf of the Company. In that capacity, I do hereby further certify that:

1. The following is a true and correct excerpt from the minutes of the Pennichuck Corporation Board of Directors meeting held on February 28, 2020:

## "Pennichuck Water Works, Inc. - Debt Restructuring Plan

L. Goodhue reported that management is recommending that Pennichuck Water Works issue taxable or tax-exempt bonds of up to $\$ 75$ million to fund: (a) the refinancing of the currently outstanding balances of the 2014 Series A and 2015 Series A\&B bonds; (b) the refinancing of the $\$ 2.4$ million note payable to American United Life Insurance which has a current interest rate of $7.4 \%$; (c) the financing of $\$ 5.5$ million to refill the Rate Stabilization Fund; and (d) the cost of issuance for the bonds. This financing would eliminate the current bullet maturity obligation of the AULI note and replace with a lower interest rate; refill the Rate Stabilization Fund to its imprest level; and provide necessary cash flow savings to establish the proposed Material Operating Expense Supplement (MOES) in the current rate case. L. Goodhue answered several questions regarding the debt restructuring plan from the Board members. After discussion, the Board gave their approval to proceed. It was agreed by the Board that this matter will be voted on by the Pennichuck Water Works Board of Directors at their meeting later today."

In Witness Whereof, I have hereunto set my hand this 21st day of April, 2020.


## Pennichuck Water Works, Inc <br> Schedule A - Modified per DW16-80 <br> Computation of Revenue Deficiency

For The Twelve Months Ended December 31, 2018
Revised 12/21/2019, Per Staff DR 2's
LDG-8
Revised 1/24/2020, Per Staff Tech 2 DR'
Resubmitted 2/7/2020 per Staff 3-1
. 67 TIC
Revised 3/10/2020 per Staff 'Tech 3 DR'
Revised 4/1/2020 per Staff Tech DR4's

|  | 12 Months Ending |  |  | PRO FORMA Adjustments to 2018 Test Year |  |  | PRO FORMA 12 <br> Months Ending <br> 12/31/18 |  | Perm Rate PRO FORMA Adjustments based on FIVE YEAR AVE |  |  | Perm Rate Based on Five Year Ave |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| City Bond Fixed Revenue Requirement (CBFRR) | \$ | 7,859,513 | (1) | \$ | (130,481) | (5) | \$ | 7,729,032 | \$ |  |  | \$ | 7,729,032 |
| Operating Expense Revenue Requirement (OERR) | \$ | 21,650,451 | (2) | \$ | (2,175,724) | (6) | \$ | 19,474,727 | \$ | 22,420 | (8) | \$ | 19,497,147 |
| Operating Expense Contingency, exclusive of Non material operating expenses |  |  |  |  |  |  |  | 10.00\% |  |  |  |  | 10.00\% |
| Operating Expense Contingency | \$ |  |  | \$ |  |  | \$ | 1,886,685 | \$ | 22,420 |  | \$ | 1,888,927 |
| Debt Service Revenue Requirement (DSRR 1.0) | \$ | 6,337,838 | (3) | \$ | 664,793 | (7) | \$ | 7,002,631 | \$ | (970,374) |  | \$ | 6,032,257 |
| Principal and Interest Coverage Requirement |  | 10\% |  |  | 10\% |  |  | 10\% |  | 10\% |  |  | 10\% |
| 0.1 Debt Service Revenue Requirement (0.1 DSRR) | \$ | 633,784 | (4) | s | 66,479 |  | \$ | 700,263 | \$ | (97,037) |  | s | 603,226 |
| Required Total Revenue Requirement | \$ | 36,481,586 |  | \$ | (1,574,933) |  | \$ | 36,793,338 | \$ | $(74,618)$ | (9) | \$ | 35,750,588 |
| Total Other Revenues | \$ | 419,872 |  | s | 841 | (13) | \$ | 420,712 | \$ |  |  | \$ | 420,712 |
| Revenues required from Customer Classes | \$ | 36,061,714 |  | \$ | (1,574,092) |  | \$ | 36,372,625 |  |  |  | \$ | 35,329,876 |
| Total Current Revenues | \$ | 32,390,671 |  | \$ | 815,868 | (14) | \$ | 33,206,539 | \$ | 111,587 | (9) | \$ | 33,318,125 |
| Total Other Revenues | \$ | 419,872 |  | \$ | 841 | (13) | \$ | 420,712 | \$ | - |  | \$ | 420,712 |
| Current Water Revenues excluding CBFRR, Other Revenues and QCPAC | \$ | 23,749,129 |  | \$ | (84,591) | (15) | \$ | 23,664,538 | \$ | 125,265 | (16) | \$ | 23,789,803 |
| Add back: City Bond Fixed Revenue Requirement | \$ | 7,859,513 |  | \$ | - |  | \$ | 7,859,513 | \$ |  |  | s | 7,859,513 |
| Current Water Revenues with CBFRR, less QCPAC and Other Revenues | \$ | 31,608,641 |  | S | (84,591) |  | \$ | 31,524,050 |  |  |  | s | 31,649,316 |
| Proposed Percent Customer Class Revenue Increase (10)(11) |  | 14.09\% |  |  |  |  |  | 15.38\% |  |  |  |  | 11.63\% |

Principal and Interest Coverage Requirement -
1.10

## Notes

(1) The $12 / 31 / 2018$ CBFRR reflects the actual revenues booked to this account during 2018 based on the percentage of overall revenues booked in 2018 per DW16-806
(2) The 12/31/18 OERR reflects the actual revenues booked to this account (sum of Material and Non Material Operating Expense Revenues) during 2018 based on the percentage of overall revenues booked in 2018 to DW16-806
(3) The 12/31/2018 DSRR 1.0 reflects the actual revenues booked to this account during 2018 based on the percentage of overall revenues booked in 2018 per DW $16-806$
(4) The 12/31/2018 DSRR 0.1 reflects the actual revenues booked to this account during 2018 based on the percentage of overall revenues booked in 2018 per DW16-806
(5) Per 1604.06 Schedule 1, Attach A, Page 2
(6) Per 1604.06 Schedule 1
(7) Per 1604.08 Schedule 5
(8) Per 1604.06 Schedule 1
(9) Adjustments to proformed current year revenues and operating expenses based on 5 year average and for TY ending meter count impact on fixed meter charges per Schedule 1 C
(10) Rate increase is inclusive of the cumulative QCPAC increases granted in DW18-022 for 2017 Capex and sought in DW19-029 for 2018 Capex of
(11) Customer Class Revenues are those derived from G-M volumetric and Fixed meter charges, Special Contract Volumetric and Fixed meter charges. Revenue increase does no apply to Fixed Special contract charges or to other revenues.
(12) Reflects the savings in Principal and Interest expense projected to occur as a result of Pennichuck's proposed refinancing the existing BYN Melon-2014A, BYN Mellon-2105A, BYN Mellon-2015B Bonds and AULI note in addition to issuing new debt to refill the Rate Stabilization Funds from the current levels to the levels approved in DW16-806. Pennichuck hopes to issue the new and refunding bonds before the end of the summer of 2020 ,
The projected P\&I savings of the refinancing and new money @ a TIC of $3.67 \%$ is projected to be: $\$$
(13) Per 1604.06 Schedule 1
(14) Per 1604.06 Schedule
(15) Per 1604.06 Schedule 1
(16) Per 1004.06 Schedule 1

